



Consolidated Financial Statements

Town of Stratford

December 31, 2013

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# Independent auditors' report

**Grant Thornton LLP**  
Suite 701  
98 Fitzroy Street  
PO Box 187  
Charlottetown, PE  
C1A 7K4  
T (902) 892-6547  
F (902) 566-5358  
[www.GrantThornton.ca](http://www.GrantThornton.ca)

To His Worship the Mayor and members of the Town Council of

The Town of Stratford

We have audited the accompanying consolidated financial statements of the Town of Stratford, which comprise the statement of financial position as at December 31, 2013, and the consolidated statements of operations, cash flows and changes in net debt for the year then ended, and a summary of significant accounting policies and other explanatory information.

## **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian Public Sector Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Town of Stratford as at December 31, 2013, and the results of its operations and its cash flows for the year then ended in accordance with Canadian Public Sector Accounting Standards.

The logo for Grant Thornton LLP, featuring the company name in a stylized, cursive script font.

Charlottetown, Prince Edward Island

April 24, 2014

Chartered Accountants

# Town of Stratford

## Consolidated statement of operations

Year ended December 31

2013

2012

|                                                                   | <u>Page</u> | <u>Budget</u>       | <u>Actual</u>        | <u>Actual</u>        |
|-------------------------------------------------------------------|-------------|---------------------|----------------------|----------------------|
| Revenue                                                           |             |                     |                      |                      |
| Real property tax – Town levy, net                                | 18          | \$ 3,111,100        | \$ 3,095,074         | \$ 2,897,374         |
| Government transfers                                              |             |                     |                      |                      |
| Municipal support grant                                           | 18          | 896,800             | 896,780              | 908,579              |
| Infrastructure                                                    | 18          | 1,050,000           | 552,050              | 791,398              |
| Rental                                                            | 18          | 209,000             | 195,901              | 217,556              |
| Other revenue                                                     | 18          | 197,400             | 193,500              | 296,982              |
| Stratford Utility Corporation                                     | 24          | 1,799,200           | 1,875,605            | 2,181,263            |
| Infrastructure                                                    | 24          | 1,466,700           | 882,653              | 626,393              |
| Stratford Business Park                                           | 25          | -                   | -                    | -                    |
|                                                                   |             | <u>8,730,200</u>    | <u>7,691,563</u>     | <u>7,919,545</u>     |
| Expenses (Note 7)                                                 |             |                     |                      |                      |
| Depreciation                                                      | 18          | 490,000             | 511,357              | 476,111              |
| Finance and administration                                        | 19          | 583,400             | 561,406              | 550,064              |
| General government                                                | 20          | 1,895,300           | 1,885,419            | 1,809,295            |
| Planning                                                          | 21          | 315,000             | 325,880              | 314,736              |
| Public works                                                      | 22          | 633,500             | 605,301              | 587,404              |
| Recreation                                                        | 23          | 589,400             | 588,469              | 526,313              |
| Stratford Utility Corporation                                     | 24          | 1,336,900           | 1,234,722            | 1,047,989            |
| Stratford Utility Depreciation                                    | 24          | 680,000             | 712,080              | 684,321              |
| Stratford Business Park                                           | 25          | 3,473               | 4,564                | 18,826               |
|                                                                   |             | <u>6,526,973</u>    | <u>6,429,199</u>     | <u>6,015,057</u>     |
| Annual surplus                                                    |             | <u>\$ 2,203,227</u> | <u>\$ 1,262,364</u>  | <u>\$ 1,904,488</u>  |
| <hr/>                                                             |             |                     |                      |                      |
| Accumulated surplus, beginning of year,<br>as previously reported |             |                     | \$ 5,178,556         | \$ 4,361,107         |
| Prior period adjustment (Note 2)                                  |             |                     | <u>22,138,364</u>    | <u>21,051,326</u>    |
| As restated                                                       |             |                     | 27,316,920           | 25,412,433           |
| Annual surplus                                                    |             |                     | <u>1,262,364</u>     | <u>1,904,487</u>     |
| Accumulated surplus, end of year                                  |             |                     | <u>\$ 28,579,284</u> | <u>\$ 27,316,920</u> |

See accompanying notes and schedules to the consolidated financial statements.

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**Town of Stratford****Consolidated statement of financial position**

December 31

**2013****2012**

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**Financial assets**

Cash and cash equivalents

Unrestricted

\$ 51,421 \$ 257,741

Receivables

Trade

838,357 677,042

Federal and Provincial grants

620,977 689,504

Restricted cash (Note 7)

1,222,010 984,447

Leases, loans and contributions receivable (Note 3)

232,093 272,788

Land held for resale, at cost

179,758 179,758

Long term investments (Note 4)

132,500 132,500

Advances to Stratford Community Seniors' Complex Ltd.,  
non-interest bearing, no set terms of repayment14,840 2,7513,291,956 3,196,531**Liabilities**

Bank indebtedness and short term borrowings (Note 6)

1,237,079 517,573

Payables and accruals

Trade

687,205 610,360

Capital assets

208,206 628,152

Holdbacks

72,953 156,656

Deferred revenue (Note 7)

1,222,010 984,447

Employee benefits payable (Note 8)

116,603 106,578

Long term debt (Note 9)

9,306,965 10,150,37012,851,021 13,154,136**Net debt**

(9,559,065) (9,957,605)

**Non-financial assets**

Inventories of materials and supplies, at cost

12,868 13,625

Prepays

41,695 37,104

Tangible capital assets - Town (Page 16)

9,105,836 8,837,993

Tangible capital assets - Utility (Page 17)

28,977,950 28,385,803**Accumulated surplus (Note 10)**\$ 28,579,284 \$ 27,316,920

Commitments (Note 13)

On behalf of the Council

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Mayor

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Chief Administrative Officer

See accompanying notes and schedules to the consolidated financial statements.

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**Town of Stratford****Consolidated statement of change in net debt**

Year ended December 31                      **Budget**                      **2013**                      **2012**

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**Decrease (increase) in net debt**

|                                                 |                     |                       |                       |
|-------------------------------------------------|---------------------|-----------------------|-----------------------|
| Net revenue                                     | \$ 2,203,227        | \$ 1,262,363          | \$ 1,904,487          |
| Acquisition of tangible capital assets          | (3,584,000)         | (2,083,425)           | (3,002,871)           |
| Depreciation and amortization                   | <u>1,170,000</u>    | <u>1,223,436</u>      | <u>1,160,432</u>      |
|                                                 | <u>\$ (210,773)</u> | <u>402,374</u>        | <u>62,048</u>         |
| Change in inventories of materials and supplies |                     | (4,591)               | (1,539)               |
| Change in prepaid                               |                     | <u>757</u>            | <u>(2,685)</u>        |
|                                                 |                     | <u>(3,834)</u>        | <u>(4,224)</u>        |
| Decrease in net debt                            |                     | 398,540               | 57,824                |
| Net debt, beginning of year                     |                     | <u>(9,957,605)</u>    | <u>(10,015,429)</u>   |
| Net debt, end of year                           |                     | <u>\$ (9,559,474)</u> | <u>\$ (9,957,605)</u> |

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See accompanying notes and schedules to the consolidated financial statements.

# Town of Stratford

## Consolidated statement of cash flows

Year ended December 31

2013

2012

Increase (decrease) in cash and cash equivalents

### Operating activities

|                                            |                  |                  |
|--------------------------------------------|------------------|------------------|
| Net revenue                                | \$ 1,262,363     | \$ 1,904,489     |
| Depreciation and amortization              | <u>1,223,436</u> | <u>1,160,432</u> |
|                                            | 2,485,799        | 3,064,921        |
| Change in non-cash working capital         |                  |                  |
| Receivables                                | (91,713)         | (227,179)        |
| Leases, loans and contributions receivable | 40,695           | 87,153           |
| Prepays                                    | (4,590)          | (1,137)          |
| Inventories of materials and supplies      | 757              | (2,685)          |
| Payables, accruals and deferred revenue    | <u>(417,850)</u> | <u>222,258</u>   |
|                                            | <u>2,013,098</u> | <u>3,143,331</u> |

### Financing activities

|                                                         |                  |                  |
|---------------------------------------------------------|------------------|------------------|
| Payment of long term debt                               |                  |                  |
| Town                                                    | (408,112)        | (383,527)        |
| Utility                                                 | (435,299)        | (436,809)        |
| Increase in bank indebtedness                           | 719,506          | 238,119          |
| Advances from Stratford Community Seniors' Complex Ltd. | <u>(12,089)</u>  | <u>2,430</u>     |
|                                                         | <u>(135,993)</u> | <u>(579,787)</u> |

### Investing activities

|                                     |                    |                    |
|-------------------------------------|--------------------|--------------------|
| Purchase of tangible capital assets | <u>(2,083,425)</u> | <u>(3,002,871)</u> |
|-------------------------------------|--------------------|--------------------|

Net decrease in cash and cash equivalents (206,320) (439,327)

Cash and cash equivalents,

|                   |                  |                   |
|-------------------|------------------|-------------------|
| Beginning of year | <u>257,741</u>   | <u>697,068</u>    |
| End of year       | <u>\$ 51,421</u> | <u>\$ 257,741</u> |

See accompanying notes and schedules to the consolidated financial statements.

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# **Town of Stratford**

## **Notes to the consolidated financial statements**

December 31, 2013

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### **1. Summary of significant accounting policies**

The consolidated financial statements of the Town of Stratford "the Town" are prepared by management in accordance with Canadian generally accepted accounting principles for local governments, as recommended by the Public Sector Accounting Board (PSAB) of the Canadian Institute of Chartered Accountants. Significant aspects of the accounting policies adopted by the Town are as follows:

#### **Reporting entity**

The consolidated financial statements reflect the assets, liabilities, revenues, expenditures and changes in net debt and in financial position of the reporting entity. The reporting entity is comprised of all organizations and committees that are accountable to the Town for administration of their financial affairs and resources, and which are owned or controlled by the Town. This includes the Stratford Utility Corporation and Stratford Business Park Corporation Inc., interdepartmental and organizational transactions and balances are eliminated.

The financial activities of certain entities associated with the Town of Stratford are considered to be separate organizational entities and are not consolidated. The Town's transactions with these entities are recorded in the consolidated statement of financial activities. These entities include:

Stratford Community Seniors' Complex Ltd.

#### **Basis of accounting**

The basis of accounting followed in the financial statement presentation includes revenues in the period in which the transactions or events occurred that gave rise to the revenues and expenditures in the period the goods and services are acquired and a liability is incurred.

#### **Fund accounting**

Funds within the consolidated financial statements consist of the operating and reserve funds for the general operations, the water and sewer utility, and the business park. Transfers between funds are recorded as adjustments to the appropriate fund balance.

#### **Revenue recognition**

The accrual basis of accounting is used for all funds. The accrual basis of accounting recognizes revenues as they are earned and measurable; expenditures are recognized as they are incurred and measurable as a result of legal obligation to pay.

Government transfers are the transfer of assets from the senior levels of government that are not the result of an exchange transaction, are not expected to be repaid in the future or are not the result of a direct financial return.

Government transfers are recognized in the consolidated financial statements as revenue in the financial period in which events giving rise to the transfer occur, providing the transfers are authorized, any eligibility criteria have been met including performance and return requirements, and reasonable estimates of the amounts can be determined.

#### **Inventories of materials and supplies**

Inventories are valued at the lower of cost and net realizable value.

#### **Land held for resale**

Inventories of land are valued at original cost plus any development costs incurred to date.

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# Town of Stratford

## Notes to the consolidated financial statements

December 31, 2013

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### 1. Summary of significant accounting policies (cont'd)

#### Tangible capital assets

Tangible capital assets are recorded at cost, which includes all amounts that are directly attributable to acquisition, construction, development or betterment of the asset.

Half of the annual amortization is charged in the year of acquisition. Assets under construction are not amortized until the asset is available for productive use.

Equipment, furniture, software, buildings, and improvements with a cost in excess of \$2,500 and an estimated useful life of two years or more are capitalized at cost. All civil infrastructure assets with construction costs over \$25,000 are capitalized.

All costs associated with placing an asset in service, including freight, installation costs, site preparation costs, alterations, and professional fees are included in the capitalized value.

Interest expense on capital debt incurred during the construction or renovation of an asset is included in the capitalized value.

#### a) Depreciation - general

Rates and bases of depreciation applied to write-off the cost of property and equipment over their estimated lives are as follows:

|                                |                          |
|--------------------------------|--------------------------|
| Multi purpose facility         | 40 year straight line    |
| Buildings                      | 40 year straight line    |
| Other assets                   | 10-50 year straight line |
| Sidewalks, parks, and paving   | 25 year straight line    |
| Vehicles                       | 7 year straight line     |
| Machinery and equipment        | 10 year straight line    |
| Small equipment                | 5 year straight line     |
| Computer hardware and software | 4 year straight line     |

#### b) Depreciation – sewer and water utility

Rates and bases of depreciation applied to write-off the cost of capital assets over their estimated lives are as follows:

|                         |                       |
|-------------------------|-----------------------|
| Sewer systems           | 50 year straight line |
| Water systems           | 50 year straight line |
| Computer software       | 4 year straight line  |
| Machinery and equipment | 10 year straight line |
| Small equipment         | 5 year straight line  |
| Vehicles                | 7 year straight line  |

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# Town of Stratford

## Notes to the consolidated financial statements

December 31, 2013

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### 1. Summary of significant accounting policies (cont'd)

#### Management estimates

The presentation of consolidated financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reported period. Actual results could differ from those reported.

#### Reserves

The reserve funds are credited by specific charges as a direct transfer from surplus.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances on deposit with banks.

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### 2. Changes in accounting policy

Effective January 1, 2013 the Town has restated its consolidated financial statements to comply with the provisions of the new PSA Handbook Section PS 3410 "Government Transfers", which replaced the existing standard of the same name. Government transfers are the transfer of funds from senior levels of government that are not expected to be repaid in the future or are not the result of a direct financial return. The standard requires that government transfers be recognized in the consolidated financial statements as revenue in the financial period in which events giving rise to the transfer occur, providing the transfers are authorized, any eligibility criteria have been met including performance and return requirements, and reasonable estimates of the amounts can be determined. The standard can be applied on a prospective or retrospective basis. The Town chose to record government transfers on a retrospective basis, with restatement of prior years. Under previous standards, the Town had the option to defer and amortize government contributions received for capital over the useful life of the related assets. This is no longer an option under PS 3410. The Town's initial investment in the CARI complex had been recorded as an investment, with the application of PS 3410 this accounting treatment was no longer appropriate and has been included in the prior period adjustment. This accounting change had the following impact on the Town's consolidated financial statements:

|                                             | Previously stated<br><u>2012</u> | Adjustment<br><u>2012</u> | Restated<br><u>2012</u> |
|---------------------------------------------|----------------------------------|---------------------------|-------------------------|
| <u>Statement of operations and surplus:</u> |                                  |                           |                         |
| Revenue                                     | \$ 6,158,483                     | \$ 1,761,062              | \$ 7,919,545            |
| Expenses                                    | 486,406                          | 674,024                   | 1,160,430               |
| Annual Surplus                              | 817,449                          | 1,087,039                 | 1,904,488               |
| Accumulated surplus,                        |                                  |                           |                         |
| Beginning of year                           | 4,361,107                        | 21,051,326                | 25,412,433              |
| End of year                                 | 5,178,556                        | 22,138,364                | 27,316,920              |
| <u>Statement of financial position:</u>     |                                  |                           |                         |
| Long Term Investments                       | 517,500                          | (385,000)                 | 132,500                 |
| Contributions in aid of<br>construction     | (22,523,556)                     | 22,523,556                | -                       |

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## Town of Stratford

### Notes to the consolidated financial statements

December 31, 2013

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#### 3. Leases, loans and contributions receivable 2013 2012

CHANCES Inc., 5.48% capital lease, repayable in equal monthly instalments of \$1,020 consisting of principal and interest.

**\$ 51,088** **\$ 60,254**

Donald Baker, Bakeridge Properties Inc., George Bagnall and K-Right Communications Limited, non-interest bearing until April 2016, at which time interest will begin to accrue at a rate equal to the Town's cost of borrowing, repayable at the earlier of any sale, transfer or development of certain property.

**125,000** 125,000

Stratford Soccer Association, non-interest bearing, repayable in annual principal instalments of \$5,000.

- 5,000

Capital contributions receivable.

**56,005** 82,534

**\$ 232,093** \$ 272,788

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#### 4. Long term investments, at cost 2013 2012

Charlottetown Area Development Corporation (CADC),  
50 common shares

**\$ 132,500** \$ 132,500

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#### 5. Budget

Public Sector Accounting Standards require a comparison of the results for the period with those originally planned on the same basis as that used for actual results. The fiscal plan in the consolidated statement of operations and consolidated statement of changes in net debt has been adjusted to be presented on a consistent basis as actual results. Below is a reconciliation of the figures from the approved fiscal plan to the fiscal plan per the consolidated financial statements:

|                | Approved<br>fiscal plan | Adjustments        | Fiscal plan per<br>consolidated<br>financial statements |
|----------------|-------------------------|--------------------|---------------------------------------------------------|
| Revenue        | \$6,213,500             | \$2,516,700        | \$ 8,730,200                                            |
| Expenses       | <u>5,846,973</u>        | <u>680,000</u>     | <u>6,526,973</u>                                        |
| Annual surplus | <u>\$ 366,527</u>       | <u>\$1,836,700</u> | <u>\$ 2,203,227</u>                                     |

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## Town of Stratford

### Notes to the consolidated financial statements

December 31, 2013

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#### 6. Bank indebtedness and short term borrowings

The Town of Stratford has total authorized operating lines of credit of \$750,000, of which \$341,877 was unused at December 31, 2013 (2012 - \$296,066), \$2,000,000, of which \$1,634,329 was unused at December 31, 2013 (2012 - \$2,000,000), and \$350,000, of which \$350,000 was unused at December 31, 2013 (2012 - \$350,000). Bank indebtedness consists of:

|                        | <u>2013</u>           | <u>2012</u>         |
|------------------------|-----------------------|---------------------|
| Operating line balance | \$ (773,794)          | \$ (453,934)        |
| Outstanding cheques    | (470,885)             | (63,768)            |
| Outstanding deposits   | <u>7,599</u>          | <u>129</u>          |
|                        | <u>\$ (1,237,080)</u> | <u>\$ (517,573)</u> |

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#### 7. Deferred revenue

During the year the Town was allocated \$679,388 (2012 - \$679,388) under the New Deal Gas Tax Funding for Incorporated Communities agreement. Total proceeds of \$685,800 received by the Town as at December 31, 2013 is comprised of \$679,387 plus interest of \$6,413. The Town must use their allocation of the New Deal Gas Tax funds for eligible infrastructure and capacity building projects as outlined in the agreement dated November 22, 2005.

|                             | <u>2013</u>        | <u>2012</u>       |
|-----------------------------|--------------------|-------------------|
| Deferred, beginning of year | \$ 984,447         | \$ 982,782        |
| Received                    | 685,800            | 682,972           |
| Spent                       | <u>(448,237)</u>   | <u>(681,307)</u>  |
| Deferred, end of year       | <u>\$1,222,010</u> | <u>\$ 984,447</u> |

Under the Agreement on the Transfer of Federal Gas Tax Revenues through the New Deal for Cities and Communities, the Town has received revenues which are restricted for expenditure on eligible projects. During the year, \$448,237 (2012 - \$681,307) was spent on eligible projects. The Town has prepared, and the governmental regulating body has accepted, a Capital Investment Plan which details determined expenditures.

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#### 8. Employee benefits

The liability of \$116,603 (2012 - \$106,578) has been accrued for future employee benefits for sick leave and vacation pay.

The Town matches employees' contributions to a Registered Retirement Savings Plan (RRSP) up to a maximum of 6% of their annual salary. During the year there was \$142,422 (2012 - \$130,258) contributed to RRSP plans. This represented both the Town's and the employees' portion of the contribution.

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## Town of Stratford

### Notes to the consolidated financial statements

December 31, 2013

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|                          |                    |                    |
|--------------------------|--------------------|--------------------|
| <b>9. Long term debt</b> | <b><u>2013</u></b> | <b><u>2012</u></b> |
|--------------------------|--------------------|--------------------|

**Town of Stratford**

|                                                                                                                                                        |                   |                   |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| 4.67% Bank of Montreal loan payable in equal monthly instalments of \$2,685 including interest, maturing in December 2017, amortized to December 2022. | <b>\$ 214,180</b> | <b>\$ 235,855</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|

|                                                                                                                                             |                  |                  |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|
| 2.31% Royal Bank loan payable in equal monthly instalments of \$11,410 including interest, maturing in March 2018, amortized to April 2023. | <b>1,139,542</b> | <b>1,246,204</b> |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|

|                                                                                                                                             |                  |                  |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|
| 4.45% Royal Bank loan payable in equal monthly instalments of \$24,903 including interest, maturing in May 2018, amortized to January 2024. | <b>2,295,817</b> | <b>2,488,161</b> |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|

|                                                                                                                                          |                      |                       |
|------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-----------------------|
| 3.46% Bank of Montreal loan payable in equal monthly instalments of \$7,463 including interest, maturing in and amortized to March 2014. | <b><u>14,846</u></b> | <b><u>102,276</u></b> |
|------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-----------------------|

|  |                         |                         |
|--|-------------------------|-------------------------|
|  | <b><u>3,664,385</u></b> | <b><u>4,072,496</u></b> |
|--|-------------------------|-------------------------|

**Stratford Utility Corporation**

|                                                                                                                                          |                |                |
|------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
| 5.32% Bank of Montreal loan payable in equal monthly instalments of \$5,225 including interest, maturing in and amortized to April 2016. | <b>137,367</b> | <b>191,202</b> |
|------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|

|                                                                                                                                                            |               |                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------|
| 4.73% Bank of Montreal loan payable in equal monthly instalments of \$2,582 including interest, maturing in November 2016, and amortized to November 2021. | <b>83,495</b> | <b>109,855</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------|

|                                                                                                                                                      |                |                |
|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
| 4.63% Pacific and Western loan payable in equal monthly instalments of \$5,617 including interest, maturing in October 2018, amortized to June 2023. | <b>526,776</b> | <b>568,728</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|

|                                                                                                                                         |                |                |
|-----------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
| 3.77% Bank of Montreal loan payable in equal monthly instalments of \$3,537 including interest, maturing in and amortized to July 2021. | <b>280,335</b> | <b>311,698</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|

|                                                                                                                                                        |                |                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
| 4.67% Bank of Montreal loan payable in equal monthly instalments of \$3,249 including interest, maturing in November 2015, amortized to November 2020. | <b>229,409</b> | <b>256,983</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|

|                                                                                                                                                           |               |                |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------|
| 4.73% Bank of Montreal loan payable in equal monthly instalments of \$2,847 including interest, maturing in November 2016 and amortized to November 2021. | <b>92,066</b> | <b>121,129</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------|

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## Town of Stratford

### Notes to the consolidated financial statements

December 31, 2013

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| <b>9. Long term debt (cont'd)</b>                                                                                                                      | <b><u>2013</u></b>         | <b><u>2012</u></b>          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-----------------------------|
| 3.03% Bank of Montreal loan payable in equal monthly instalments of \$2,708 including interest, maturing in March 2023, amortized to March 2023.       | <b>261,844</b>             | 283,138                     |
| 4.88% Bank of Montreal loan payable in equal monthly instalments of \$1,073 including interest, maturing in March 2017, amortized to March 2022.       | <b>86,920</b>              | 95,336                      |
| 4.97% Bank of Montreal loan payable in equal monthly instalments of \$3,423 including interest, maturing in November 2014, amortized to October 2024.  | <b>343,345</b>             | 366,742                     |
| 4.63% Royal Bank loan payable in equal monthly instalments of \$3,205 including interest, maturing in January 2019, amortized to December 2023.        | <b>309,375</b>             | 332,915                     |
| 4.72% Bank of Montreal loan payable in equal monthly instalments of \$4,762 including interest, maturing in December 2015, amortized to December 2025. | <b>521,424</b>             | 553,146                     |
| 4.72% Pacific & Western loan payable in equal monthly instalments of \$4,519 including interest, maturing in April 2017, amortized to March 2027.      | <b>531,889</b>             | 560,280                     |
| 5.01% Royal Bank loan payable in equal monthly instalments of \$6,830 including interest, maturing in December 2017, amortized to December 2028.       | <b>823,686</b>             | 863,288                     |
| 4.87% Royal Bank loan payable in equal monthly instalments of \$3,302 including interest, maturing in April 2019, amortized to April 2029.             | <b>427,711</b>             | 446,084                     |
| 3.98% CMHC loan payable in equal annual instalments of \$19,054 including interest, maturing in February 2025, amortized to February 2025.             | <b>184,985</b>             | 190,499                     |
| 3.92% CMHC loan payable in equal annual instalments of \$53,878 including interest, maturing in March 2026, amortized to March 2026.                   | <b>556,579</b>             | 572,133                     |
| 5.18% Bank of Montreal loan payable in equal monthly instalments of \$1,859 including interest, maturing in April 2020, amortized to April 2030.       | <b><u>245,374</u></b>      | <b><u>254,718</u></b>       |
|                                                                                                                                                        | <b><u>5,642,580</u></b>    | <b><u>6,077,874</u></b>     |
|                                                                                                                                                        | <b><u>\$ 9,306,965</u></b> | <b><u>\$ 10,150,370</u></b> |

# Town of Stratford

## Notes to the consolidated financial statements

December 31, 2013

### 9. Long term debt (cont'd)

As security for the loans, the Town has provided a first charge on specific equipment and a first mortgage on specific property.

Based on current repayment amounts, principal repayments in each of the next five years are due as follows:

|      | <u>General</u>      | <u>Utility</u>      | <u>Total</u>        |
|------|---------------------|---------------------|---------------------|
| 2014 | \$ 350,055          | \$ 481,439          | \$ 831,494          |
| 2015 | 348,019             | 506,372             | 854,391             |
| 2016 | 361,355             | 480,530             | 841,885             |
| 2017 | 375,332             | 421,610             | 796,942             |
| 2018 | <u>389,700</u>      | <u>440,869</u>      | <u>830,569</u>      |
|      | <u>\$ 1,824,461</u> | <u>\$ 2,330,820</u> | <u>\$ 4,155,281</u> |

### 10. Reserve funds

|                                      | <u>2013</u>         | <u>2012</u>          |
|--------------------------------------|---------------------|----------------------|
| Balance, beginning of year           | \$ 707,647          | \$ 1,226,155         |
| Allocations (from) to reserves (net) | <u>22,206</u>       | <u>(518,508)</u>     |
| Balance, end of year                 | <u>\$ 729,853</u>   | <u>\$ 707,647</u>    |
| Comprising of:                       |                     |                      |
| Town                                 |                     |                      |
| Dedication fees                      | \$ 86,608           | \$ 86,608            |
| Election                             | 33,000              | 22,000               |
| Utility capital contribution         | 152,126             | 176,327              |
| Town capital project                 | 135,803             | 135,803              |
| Heritage grant reserve               | 10,000              | 10,000               |
| Pondside park dredging reserve       | 14,000              | 7,000                |
| Stratford's of the World             | 7,295               | -                    |
| Utility                              |                     |                      |
| Water supply capital contribution    | <u>291,021</u>      | <u>269,909</u>       |
|                                      | <u>\$ 729,853</u>   | <u>\$ 707,647</u>    |
| <b>Municipal position</b>            |                     |                      |
| Reserve funds                        | \$ 729,853          | \$ 707,647           |
| Operating funds                      | <u>27,849,431</u>   | <u>26,609,273</u>    |
|                                      | <u>\$28,579,284</u> | <u>\$ 27,316,920</u> |

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## Town of Stratford

### Notes to the consolidated financial statements

December 31, 2013

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#### 11. Robert L. Cotton Memorial Park

During 1998, the Town received from the Province of Prince Edward Island, for a nominal fee of \$1, the land and buildings currently known as the Robert L. Cotton Memorial Park. The purchase agreement with the Province stipulates that no income can be generated from this property and the property cannot be sold in part or as a whole. The property must be returned to the Province for the same nominal fee of \$1 should the Town no longer desire to own the property.

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#### 12. External restrictions

The Town has agreements with external parties that stipulate the purpose for which certain funds can be used. The subdivision dedication fees received totalling \$86,608 (2012 - \$86,608) are to be used only for parkland development and are shown in reserves.

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#### 13. Commitments

As part of an agreement dated November 28, 2002 the Town agreed to provide fixed capital funding to Capital Area Recreation Inc. (CARI) for the construction of an aquatic facility. As part of the agreement CARI shall submit an annual business plan and budget for approval by the Town relating to the Town's recreation programs to include scheduling, rates and subsidies. As part of the agreement the Town can appoint a member to the Board of Directors of CARI.

The Town has made a commitment to CARI to fund 8% of the aquatic facility's operational shortfall to a maximum of \$3,000 per year, as well as contributing 8% to the capital replacement sinking fund to a maximum of \$6,582 per year, adjusted for inflation.

During 2012 the Town signed a 20 year contract with the RCMP, which can be opted out of with 2 years' notice. The annual cost of the commitment varies as it is based on costs incurred by the RCMP. Expenses paid by the Town under this contract in 2013 were \$653,932 (2012 - \$638,089).

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| 14. Expenses by function                | <u>2013</u>         | <u>2012</u>         |
|-----------------------------------------|---------------------|---------------------|
| Salaries and benefits                   | \$ 1,578,724        | \$ 1,459,301        |
| Goods and services                      | 3,182,406           | 2,918,462           |
| Amortization of tangible capital assets | 1,223,438           | 1,160,432           |
| Interest on long term debt              | <u>443,815</u>      | <u>476,865</u>      |
|                                         | <u>\$ 6,428,383</u> | <u>\$ 6,015,060</u> |

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#### 15. Comparative figures

Certain comparative figures have been reclassified to conform to the current year's presentation.

# Town of Stratford

## Schedule of tangible capital assets - Town

Year ended December 31, 2013

|                                                  | Land                | Buildings         | Equipment        | Other             | Vehicle           | Multipurpose<br>facility | Computer<br>Equipment | Roads and<br>Paving | 2013                | 2012                |
|--------------------------------------------------|---------------------|-------------------|------------------|-------------------|-------------------|--------------------------|-----------------------|---------------------|---------------------|---------------------|
| <b>Cost</b>                                      |                     |                   |                  |                   |                   |                          |                       |                     |                     |                     |
| Opening Balance                                  | \$ 1,130,668        | \$ 1,075,393      | \$ 681,784       | \$ 1,118,925      | \$ 1,079,929      | \$ 6,086,216             | \$ 270,868            | \$ 4,205,846        | \$ 15,649,629       | \$ 14,580,165       |
| Acquisition of tangible capital assets           | -                   | -                 | 86,898           | -                 | -                 | 14,726                   | 18,522                | 659,050             | 779,200             | 1,069,464           |
| Balance, end of year                             | <u>1,130,668</u>    | <u>1,075,393</u>  | <u>768,682</u>   | <u>1,118,925</u>  | <u>1,079,929</u>  | <u>6,100,942</u>         | <u>289,390</u>        | <u>4,864,896</u>    | <u>16,428,829</u>   | <u>15,649,629</u>   |
| <b>Accumulated Amortization</b>                  |                     |                   |                  |                   |                   |                          |                       |                     |                     |                     |
| Opening Balance                                  | -                   | 423,874           | 656,386          | 997,338           | 656,440           | 1,929,630                | 233,496               | 1,914,472           | 6,811,636           | 6,333,112           |
| Annual Amortization                              | -                   | 22,105            | 26,918           | 5,110             | 130,432           | 152,339                  | 28,666                | 145,784             | 511,357             | 478,524             |
| Balance, end of year                             | -                   | <u>445,979</u>    | <u>683,304</u>   | <u>1,002,448</u>  | <u>786,872</u>    | <u>2,081,969</u>         | <u>262,162</u>        | <u>2,060,256</u>    | <u>7,322,993</u>    | <u>6,811,636</u>    |
| <b>Net Book value of tangible capital assets</b> | <u>\$ 1,130,668</u> | <u>\$ 629,412</u> | <u>\$ 85,378</u> | <u>\$ 116,478</u> | <u>\$ 293,057</u> | <u>\$ 4,018,973</u>      | <u>\$ 27,229</u>      | <u>\$ 2,804,641</u> | <u>\$ 9,105,836</u> | <u>\$ 8,837,993</u> |

# Town of Stratford

## Schedule of tangible capital assets - Utility

Year ended December 31, 2013

|                                                  | Land              | Equipment        | Vehicles         | Computer<br>Software | Sewer                | Water                | 2013                 | 2012                 |
|--------------------------------------------------|-------------------|------------------|------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>Cost</b>                                      |                   |                  |                  |                      |                      |                      |                      |                      |
| Opening Balance                                  | \$ 783,849        | \$ 74,341        | \$ 126,821       | \$ 39,918            | \$ 21,229,202        | \$ 12,367,802        | \$ 34,621,932        | \$ 32,688,529        |
| Acquisition of tangible capital assets           | -                 | 4,322            | -                | -                    | 8,474                | 1,291,234            | 1,304,030            | 1,933,423            |
| Balance, end of year                             | 783,849           | 78,663           | 126,821          | 39,918               | 21,237,676           | 13,659,036           | 35,925,962           | 34,621,952           |
| <b>Accumulated Amortization</b>                  |                   |                  |                  |                      |                      |                      |                      |                      |
| Opening Balance                                  | -                 | 54,433           | 82,732           | 39,918               | 4,501,881            | 1,557,185            | 6,236,149            | 5,551,828            |
| Annual Amortization                              | -                 | 8,768            | 18,117           | -                    | 424,710              | 260,268              | 711,863              | 684,321              |
| Balance, end of year                             | -                 | 63,201           | 100,849          | 39,918               | 4,926,591            | 1,817,453            | 6,948,012            | 6,236,149            |
| <b>Net book value of tangible capital assets</b> | <b>\$ 783,849</b> | <b>\$ 15,462</b> | <b>\$ 25,972</b> | <b>\$ -</b>          | <b>\$ 16,311,085</b> | <b>\$ 11,841,582</b> | <b>\$ 28,977,950</b> | <b>\$ 28,385,803</b> |

# Town of Stratford

## General account

### Schedule of operations

| Year ended December 31                       | Budget            | 2013                     | 2012                     |
|----------------------------------------------|-------------------|--------------------------|--------------------------|
| Revenue                                      |                   |                          |                          |
| Real property tax – Town levy, net           | \$3,111,100       | <b>\$3,095,074</b>       | \$2,897,374              |
| Government transfers                         |                   |                          |                          |
| Municipal support grant                      | 896,800           | <b>896,780</b>           | 908,579                  |
| Infrastructure                               | 1,050,000         | <b>552,050</b>           | 791,398                  |
| Rental                                       | 209,000           | <b>195,901</b>           | 217,556                  |
| Donated land                                 | -                 | -                        | 38,250                   |
| Police fines                                 | 55,000            | <b>60,709</b>            | 56,239                   |
| Dedication fees                              | -                 | -                        | 20,000                   |
| Development permits                          | 80,000            | <b>45,510</b>            | 99,279                   |
| Miscellaneous                                | -                 | <b>14,550</b>            | 19,982                   |
| Interest                                     | 4,100             | <b>3,148</b>             | 5,258                    |
| Recreation programs                          | 38,800            | <b>51,711</b>            | 38,319                   |
| Seniors Complex wage allocation              | 9,000             | <b>9,000</b>             | 9,000                    |
| Field maintenance levy                       | 3,600             | <b>3,787</b>             | 3,723                    |
| Animal control                               | 6,900             | <b>5,084</b>             | 6,932                    |
|                                              | <u>5,464,300</u>  | <u><b>4,933,306</b></u>  | <u>5,111,889</u>         |
| Expenses                                     |                   |                          |                          |
| Depreciation                                 | 490,000           | <b>511,357</b>           | 476,111                  |
| Finance and administration (page 19)         | 583,400           | <b>561,406</b>           | 550,064                  |
| General government (page 20)                 | 1,895,300         | <b>1,885,419</b>         | 1,809,295                |
| Planning (page 21)                           | 315,000           | <b>325,880</b>           | 314,736                  |
| Public works (page 22)                       | 633,500           | <b>605,301</b>           | 587,404                  |
| Recreation (page 23)                         | 589,400           | <b>588,469</b>           | 526,313                  |
|                                              | <u>4,506,600</u>  | <u><b>4,477,832</b></u>  | <u>4,263,921</u>         |
| Surplus before other income (expense)        | <u>\$ 957,700</u> | <b>455,472</b>           | 847,968                  |
| Other income (expense)                       |                   |                          |                          |
| Allocation from Utility for rent             |                   | <b>37,300</b>            | 37,300                   |
| Transfer to election reserve                 |                   | <b>(11,000)</b>          | (11,000)                 |
| Transfer from heritage grant reserve         |                   | -                        | 5,000                    |
| Transfer to pond dredging reserve            |                   | <b>(7,000)</b>           | (7,000)                  |
| Transfer to dedication fees reserve          |                   | -                        | (20,000)                 |
| Transfer to Stratford's of the World reserve |                   | <u><b>7,295</b></u>      | -                        |
| Annual Surplus                               |                   | <u><b>\$ 482,067</b></u> | <u><b>\$ 852,268</b></u> |

# **Town of Stratford**

## **General account**

### **Schedule of expenses**

| Year ended December 31            | Budget            | 2013              | 2012              |
|-----------------------------------|-------------------|-------------------|-------------------|
| <b>Finance and administration</b> |                   |                   |                   |
| Advertising                       | \$ 8,000          | \$ 7,537          | \$ 10,842         |
| Bank charges and interest         | 7,000             | 10,694            | 6,822             |
| Community group support           | 1,000             | 875               | 1,000             |
| Computer support services         | 38,400            | 31,645            | 22,872            |
| Fees and journals                 | 3,800             | 4,557             | 3,504             |
| Insurance                         | 49,100            | 55,208            | 47,128            |
| Interest on long term debt        | 178,000           | 152,924           | 184,056           |
| Leased equipment                  | 7,000             | 6,263             | 7,373             |
| Office supplies                   | 25,000            | 29,099            | 24,441            |
| Postage and courier               | 3,400             | 3,789             | 2,625             |
| Professional fees                 | 18,000            | 11,124            | 10,274            |
| Property taxes                    | 29,100            | 26,449            | 27,025            |
| Property tax rebates              | 26,000            | 32,972            | 28,367            |
| Salaries and benefits             | 124,600           | 127,634           | 117,067           |
| Staff development and travel      | 12,000            | 10,950            | 9,356             |
| Stratfords of the World           | 1,000             | -                 | -                 |
| Telephone and fax                 | 36,000            | 33,599            | 32,815            |
| Workers compensation              | 16,000            | 16,087            | 14,497            |
|                                   | <u>\$ 583,400</u> | <u>\$ 561,406</u> | <u>\$ 550,064</u> |
| Transfers from                    |                   |                   |                   |
| Stratford's of the World reserve  | \$ -              | \$ (7,295)        | \$ -              |
|                                   | <u>\$ 583,400</u> | <u>\$ 554,111</u> | <u>\$ 550,064</u> |

# **Town of Stratford**

## **General account**

### **Schedule of expenses**

| Year ended December 31                                   | Budget             | 2013                | 2012               |
|----------------------------------------------------------|--------------------|---------------------|--------------------|
| <b>General government</b>                                |                    |                     |                    |
| Animal control                                           | \$ 28,000          | \$ 28,000           | \$ 27,043          |
| Committee expenses                                       | 30,500             | 30,122              | 28,524             |
| Donations and gifts                                      | 18,000             | 14,035              | 12,060             |
| Dues - Federations of PEI and Canadian<br>Municipalities | 15,500             | 17,376              | 13,610             |
| Sustainable economic development                         | 55,000             | 41,391              | 42,483             |
| Fire protection                                          | 279,600            | 279,595             | 244,433            |
| GIS development and maintenance                          | 10,000             | 7,324               | 6,398              |
| Library lease                                            | 25,000             | 33,733              | -                  |
| Mayor and council expenses                               |                    |                     |                    |
| Council honorariums                                      | 65,600             | 65,203              | 62,973             |
| Discretionary fund                                       | 4,000              | 3,822               | 3,865              |
| Council development and travel                           | 25,000             | 26,733              | 22,574             |
| RCMP contract                                            | 659,300            | 653,932             | 638,089            |
| RCMP office lease                                        | 14,300             | 8,800               | 8,800              |
| Newsletter                                               | 16,000             | 21,328              | 12,538             |
| Professional fees                                        |                    |                     |                    |
| Consulting                                               | 60,000             | 42,985              | 100,934            |
| Legal                                                    | 15,000             | 19,867              | 30,627             |
| Promotional expenditures                                 | 10,000             | 14,060              | 17,563             |
| Salaries and benefits                                    | 199,800            | 203,482             | 194,698            |
| Staff development and travel                             | 15,000             | 13,519              | 16,793             |
| Staff EAP and incentives                                 | 8,500              | 8,359               | 8,392              |
| Street lighting                                          | 167,400            | 173,484             | 157,076            |
| Transit                                                  | 173,800            | 178,269             | 159,822            |
|                                                          | 1,895,300          | 1,885,419           | 1,809,295          |
| Transfer to                                              |                    |                     |                    |
| Election reserve                                         | 11,000             | 11,000              | 11,000             |
|                                                          | <u>\$1,906,300</u> | <u>\$ 1,896,419</u> | <u>\$1,820,295</u> |

# **Town of Stratford**

## **General account**

### **Schedule of expenses**

| Year ended December 31       | Budget            | 2013              | 2012              |
|------------------------------|-------------------|-------------------|-------------------|
| <b>Planning</b>              |                   |                   |                   |
| Administrative expenses      | \$ 2,000          | \$ 2,216          | \$ 303            |
| Heritage                     | 9,500             | 7,250             | 14,232            |
| Professional fees            | 20,000            | 29,344            | 26,959            |
| Salaries and benefits        | 267,500           | 275,874           | 257,381           |
| Staff development and travel | <u>16,000</u>     | <u>11,196</u>     | <u>15,861</u>     |
|                              | <u>\$ 315,000</u> | <u>\$ 325,880</u> | <u>\$ 314,736</u> |
| <br>Transfers from           |                   |                   |                   |
| Heritage grant reserve       | \$ -              | \$ -              | \$ (5,000)        |
|                              | <u>\$ 315,000</u> | <u>\$ 325,880</u> | <u>\$ 309,736</u> |

# **Town of Stratford**

## **General account**

### **Schedule of expenses**

| Year ended December 31          | Budget            | 2013              | 2012              |
|---------------------------------|-------------------|-------------------|-------------------|
| <b>Public works</b>             |                   |                   |                   |
| Beautification plan             | \$ 20,500         | \$ 18,644         | \$ 9,305          |
| Buildings maintenance           | 141,200           | 124,415           | 174,479           |
| Electricity                     | 86,000            | 79,138            | 72,423            |
| Fuel                            | 22,000            | 21,709            | 18,714            |
| Grass cutting                   | 22,000            | 20,525            | 19,875            |
| Professional fees               | 12,000            | 5,592             | 8,589             |
| Salaries and benefits           | 214,300           | 221,834           | 191,468           |
| Sewer charges                   | 14,800            | 14,913            | 14,729            |
| Sidewalk maintenance            | 2,600             | 437               | 2,123             |
| Signage                         | 2,300             | 1,894             | 362               |
| Small tools                     | 3,000             | 3,669             | 1,176             |
| Snow removal                    | 52,800            | 61,939            | 45,388            |
| Staff development and travel    | 4,000             | 1,084             | 1,702             |
| Vehicle and equipment operating | <u>36,000</u>     | <u>29,508</u>     | <u>27,072</u>     |
|                                 | <u>\$ 633,500</u> | <u>\$ 605,302</u> | <u>\$ 587,404</u> |

# **Town of Stratford**

## **General account**

### **Schedule of expenses**

| Year ended December 31       | Budget            | 2013              | 2012              |
|------------------------------|-------------------|-------------------|-------------------|
| <b>Recreation</b>            |                   |                   |                   |
| Arts and culture             | \$ 27,000         | \$ 27,755         | \$ 18,391         |
| Events                       | 22,000            | 20,108            | 21,501            |
| Grants and agreements        |                   |                   |                   |
| CARI operating               | 15,000            | 15,000            | 15,000            |
| Glen Stewart playground      | 5,000             | -                 | 5,000             |
| Pownal rink                  | 45,000            | 45,000            | 42,000            |
| School levy                  | 1,400             | 1,400             | 1,400             |
| Other                        | 2,500             | 3,500             | 5,000             |
| Maintenance                  |                   |                   |                   |
| Playground                   | 13,000            | 18,076            | 15,145            |
| Sports fields                | 22,500            | 22,402            | 21,583            |
| Professional fees            | 15,500            | 16,439            | 5,465             |
| Programs                     | 14,000            | 21,730            | 30,273            |
| Promotion                    | 1,000             | 840               | 989               |
| Rink operations              | 1,100             | 458               | 1,009             |
| Salaries and benefits        | 374,700           | 374,320           | 322,365           |
| Staff development and travel | 10,000            | 7,874             | 8,943             |
| Watershed                    | <u>19,700</u>     | <u>13,567</u>     | <u>12,249</u>     |
|                              | 589,400           | 588,470           | 526,314           |
| Transfers to (from)          |                   |                   |                   |
| Pond dredging reserve        | <u>-</u>          | <u>7,000</u>      | <u>7,000</u>      |
|                              | <u>\$ 589,400</u> | <u>\$ 595,470</u> | <u>\$ 533,314</u> |

# Town of Stratford

## Utility

### Schedule of operations

| Year ended December 31                                            | Budget             | 2013                      | 2012               |
|-------------------------------------------------------------------|--------------------|---------------------------|--------------------|
| Revenue                                                           |                    |                           |                    |
| Unmetered sales                                                   | \$1,603,600        | <b>\$1,621,103</b>        | \$1,563,956        |
| Government transfers - infrastructure                             | 1,466,700          | <b>882,653</b>            | 626,393            |
| Donated capital contributions                                     | -                  | <b>38,716</b>             | 343,270            |
| Late penalty charges                                              | 25,000             | <b>30,341</b>             | 30,285             |
| Frontage charges                                                  | 47,500             | <b>47,382</b>             | 47,492             |
| Metered sales                                                     | 115,600            | <b>124,064</b>            | 118,100            |
| Connection fees                                                   | 4,000              | <b>2,890</b>              | 5,670              |
| Water supply capital contribution                                 | -                  | <b>8,452</b>              | 57,017             |
| Interest and other income                                         | <u>3,500</u>       | <u><b>2,657</b></u>       | <u>15,472</u>      |
|                                                                   | <u>3,265,900</u>   | <u><b>2,758,258</b></u>   | <u>2,807,655</u>   |
| Expenses                                                          |                    |                           |                    |
| Water conservation                                                | 22,800             | <b>21,278</b>             | 19,697             |
| Depreciation                                                      | 680,000            | <b>712,080</b>            | 684,321            |
| Electricity                                                       | 145,000            | <b>144,796</b>            | 127,323            |
| Honorariums                                                       | 1,000              | <b>1,000</b>              | 1,000              |
| Insurance                                                         | 12,100             | <b>12,563</b>             | 11,960             |
| Interest and bank charges                                         | 15,000             | <b>18,103</b>             | 11,938             |
| Interest on long term debt                                        | 300,000            | <b>290,891</b>            | 292,809            |
| Office                                                            | 11,400             | <b>9,780</b>              | 10,227             |
| Postage                                                           | 8,900              | <b>10,400</b>             | 5,803              |
| Professional fees                                                 | 92,600             | <b>52,845</b>             | 42,493             |
| Property taxes                                                    | 2,300              | <b>5,047</b>              | 4,455              |
| Repairs and maintenance                                           |                    |                           |                    |
| Sewer                                                             | 169,200            | <b>201,258</b>            | 63,669             |
| Water                                                             | 114,000            | <b>33,068</b>             | 39,339             |
| Software maintenance                                              | 10,800             | <b>9,260</b>              | 8,893              |
| Snow removal                                                      | 6,300              | <b>5,537</b>              | 5,171              |
| Telephone                                                         | 16,700             | <b>18,068</b>             | 18,543             |
| Tools and equipment                                               | 7,900              | <b>6,750</b>              | 4,411              |
| Travel                                                            | 12,100             | <b>9,470</b>              | 9,411              |
| Wages and employee benefits                                       | 363,600            | <b>360,296</b>            | 347,440            |
| Workers compensation                                              | 10,000             | <b>9,720</b>              | 9,055              |
| Vehicle                                                           | <u>15,200</u>      | <u><b>14,592</b></u>      | <u>14,352</u>      |
|                                                                   | <u>\$2,016,900</u> | <u><b>\$1,946,802</b></u> | <u>\$1,732,310</u> |
| Surplus before other income (expense)                             | 1,249,000          | <b>811,456</b>            | 1,075,345          |
| Other income (expense)                                            |                    |                           |                    |
| Allocation to Town for rent                                       | (37,000)           | <b>(37,300)</b>           | (37,300)           |
| Utility Capital Contribution                                      | -                  | <b>24,201</b>             | -                  |
| Transfer from (to) water supply capital contribution reserve, net | <u>-</u>           | <u><b>(21,112)</b></u>    | <u>551,508</u>     |
| Annual surplus                                                    | <u>\$1,212,000</u> | <u><b>\$ 777,245</b></u>  | <u>\$1,589,553</u> |

# Town of Stratford

## Business Park

### Schedule of operations

| Year ended December 31     | Budget            | 2013              | 2012               |
|----------------------------|-------------------|-------------------|--------------------|
| Lot sales                  | \$ -              | \$ -              | \$ -               |
| Expenses                   |                   |                   |                    |
| Annual fee                 | 30                | 30                | 30                 |
| Cost of sales              | -                 | -                 | -                  |
| Interest and bank charges  | 25                | 25                | 4,049              |
| Interest on long term debt | -                 | -                 | -                  |
| Professional fees          | 1,769             | 2,343             | 1,925              |
| Property taxes             | 1,289             | 1,247             | 1,247              |
| Repairs and maintenance    | 360               | 919               | 11,575             |
|                            | <u>3,473</u>      | <u>4,564</u>      | <u>18,826</u>      |
| Annual deficit             | <u>\$ (3,473)</u> | <u>\$ (4,564)</u> | <u>\$ (18,826)</u> |