Grant Thornton

Consolidated Financial Statements

Town of Stratford

December 31, 2007

Contents

Auditors' report

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His Worship the Mayor and

Members of Town Council

We have audited the consolidated statement of financial position of the Town of Stratford as at December 31, 2007 and consolidated statements of financial activities, change in net debt and changes in financial position for the year then ended. These financial statements are the responsibility of the Town's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Town of Stratford as at December 31, 2007 and the results of its operations and changes in net debt and financial position for the year then ended in accordance with Canadian generally accepted accounting principles.

Grant Thornton LLP

Charlottetown, Prince Edward Island

April 19, 2008

Chartered Accountants

Town of Stratford
Consolidated statement of financial activities

Year ended December 31

	Page	2007 Budget	2007 Actual	2006 Actual
Revenue				
General Fund	15	**$ 3,529,900**	**$ 3,623,492**	$ 3,410,087
Stratford Utility Corporation	21	**1,212,600**	**1,378,841**	1,228,548
Stratford Business Park	22	**-**	**98,500**	-
		4,742,500	**5,100,833**	4,638,635
Expenditures				
General Fund	15	**3,529,800**	**3,424,489**	3,192,018
Stratford Utility Corporation	21	**1,077,700**	**1,038,320**	999,449
Stratford Business Park	22	**-**	**107,761**	37,713
		4,607,500	**4,570,570**	4,229,180
Excess of revenue over expenditures		**$ 135,000**	**530,263**	409,455
Transfers to reserve funds				
Transfer to Town capital project reserve fund			**(199,003)**	-
Transfer to Utility capital reserve fund			**(100,500)**	(75,741)
Change in operating funds			**230,760**	333,714
Operating funds, beginning of year			**945,746**	612,032
Operating funds, end of year			**$ 1,176,506**	$ 945,746

Change in operating funds balance represented by:

	Page	2007 Actual	2006 Actual
General	15	**$ -**	$ 218,069
Stratford Utility Corporation	21	**240,021**	153,358
Stratford Business Park	22	**(9,261)**	(37,713)
		$ 230,760	$ 333,714

See accompanying notes to the consolidated financial statements

Town of Stratford
Consolidated statement of financial position

December 31	2007	2006
Financial assets		
Cash and cash equivalents		
Unrestricted	**$ 640,216**	$ 43,753
Restricted	**60,945**	179,111
Receivables		
Trade	**616,873**	781,986
Federal and Provincial grants	**1,509,014**	1,321,975
Leases, loans, and contributions receivable (Note 2)	**340,740**	479,521
Land held for resale, at cost	**398,910**	457,035
Advances to Stratford Community Seniors' Complex Ltd., non-interest bearing, no set terms of repayment	**15,363**	9,263
Long term investments (Note 3)	**517,500**	517,500
	4,099,561	3,790,144
Liabilities		
Bank indebtedness and short term borrowings (Note 4)	**1,386,474**	2,689,777
Payables and accruals		
Trade	**407,279**	281,975
Capital assets	**340,757**	213,827
Holdbacks	**214,838**	508,962
Deferred revenue (Note 5)	**60,945**	88,911
Employee benefits payable (Note 6)	**41,406**	52,779
Long term debt (Note 7)	**12,474,710**	11,486,803
	14,926,409	15,323,034
Net debt	**(10,826,848)**	(11,532,890)
Non-financial assets		
Inventories of materials and supplies, at cost	**6,266**	5,182
Prepaids	**45,448**	38,608
Tangible capital assets (Note 8)	**25,010,480**	23,335,193
Contributions in aid of construction (Note 9)	**(12,331,930)**	(10,595,439)
Accumulated surplus	**$ 1,903,416**	$ 1,250,654
Municipal position		
Reserve funds (Note 10)	**$ 726,910**	$ 304,908
Operating funds	**1,176,506**	945,746
Accumulated surplus	**$ 1,903,416**	$ 1,250,654

Commitments (Note 13)

On behalf of the Council

Mayor

Chief Administrative Officer

See accompanying notes to the consolidated financial statements.

Town of Stratford
Consolidated statement of change in net debt

Year ended December 31	2007	2006
Decrease (increase) in net debt		
Change in operating funds	**$ 230,760**	$ 333,714
Acquisition of tangible capital assets	**(2,447,714)**	(2,582,580)
Contributions in aid of construction	**1,968,081**	1,423,514
Depreciation and amortization	**540,837**	521,549
Change in reserves	**422,002**	28,130
	713,966	(275,673)
Acquisition of supplies inventories	**(6,266)**	(5,182)
Acquisition of prepaid expenses	**(45,448)**	(38,608)
Consumption of supplies inventories	**5,182**	7,529
Use of prepaid expenses	**38,608**	34,190
	(7,924)	(2,071)
Change in net debt	**706,042**	(277,744)
Net debt, beginning of year	**(11,532,890)**	(11,255,146)
Net debt, end of year	**$ (10,826,848)**	$ (11,532,890)

See accompanying notes to the consolidated financial statements.

Town of Stratford
Consolidated statement of changes in financial position

Year ended December 31	2007	2006
Increase (decrease) in cash and cash equivalents		
Operating activities		
Change in fund balances	**$ 230,760**	$ 333,627
Depreciation and amortization	**540,837**	521,549
Change in reserves	**422,002**	28,130
	1,193,599	883,306
Change in non-cash working capital		
Receivables	**(21,926)**	16,411
Leases, loans and contributions receivable	**138,781**	(34,500)
Prepaids	**(6,840)**	(4,418)
Inventories of materials and supplies	**(1,084)**	2,347
Land held for resale	**58,125**	-
Payables, accruals, and deferred revenue	**(81,229)**	(81,517)
	1,279,426	781,629
Financing activities		
Payment of long term debt	**(747,047)**	(423,919)
Proceeds from issuance of long term debt	**1,734,954**	738,744
(Decrease) increase in bank indebtedness	**(1,303,303)**	18,005
Advances (to) from Stratford Community Seniors' Complex Ltd.	**(6,100)**	3,096
	(321,496)	335,926
Investing activities		
Purchase of long term investments	**-**	(132,500)
Purchase of tangible capital assets	**(2,447,714)**	(2,582,580)
Contributions in aid of construction	**1,968,081**	1,423,514
	(479,633)	(1,291,566)
Net increase (decrease) in cash and cash equivalents	**478,297**	(174,011)
Cash and cash equivalents,		
Beginning of year	**222,864**	396,875
End of year	**$ 701,161**	$ 222,864

See accompanying notes to the consolidated financial statements.

1. Summary of significant accounting policies

The consolidated financial statements of The Town of Stratford are prepared by management in accordance with Canadian generally accepted accounting principles for local governments, as recommended by the Public Sector Accounting Board (PSAB) of the Canadian Institute of Chartered Accountants. Significant aspects of the accounting policies adopted by the Town are as follows:

Reporting entity
The consolidated financial statements reflect the assets, liabilities, revenues, expenditures, and changes in net debt and in financial position of the reporting entity. The reporting entity is comprised of all organizations and committees that are accountable to the Town for administration of their financial affairs and resources, and which are owned or controlled by the Town. This includes the Stratford Utility Corporation and Stratford Business Park Corporation Inc. Interdepartmental and organizational transactions and balances are eliminated.

The financial activities of certain entities associated with the Town of Stratford are considered to be separate government business enterprises and are not consolidated. The Town's transactions with these entities are recorded in the consolidated statement of financial activities. These entities include:

Stratford Community Seniors' Complex Ltd.

Basis of accounting
The basis of accounting followed in the financial statement presentation includes revenues in the period in which the transactions or events occurred that gave rise to the revenues and expenditures in the period the goods and services are acquired and a liability is incurred.

Fund accounting
Funds within the consolidated financial statements consist of the operating and reserve funds for the general operations, the water and sewer utility, and the business park. Transfers between funds are recorded as adjustments to the appropriate fund balance.

Revenue recognition
The accrual basis of accounting is used for all funds. The accrual basis of accounting recognizes revenues as they are earned and measurable; expenditures are recognized as they are incurred and measurable as a result of legal obligation to pay.

The Town follows the deferral method for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Inventories of materials and supplies
Inventories are valued at the lower of cost and net realizable value.

Land held for resale
Inventories of land are valued at original cost plus any development costs incurred to date.

1. Summary of significant accounting policies (cont'd)

Tangible capital assets - General
Equipment, furniture, software, buildings, and improvements with a cost in excess of $500 and an estimated useful life of two years or more are capitalized at cost net of government assistance and contributions. The Town records depreciation on the assets at various rates based on estimated useful lives.

Tangible capital assets – Utility
Capital assets relating to sewer and water systems are valued at cost, net of residents' capital contributions.

All costs associated with placing an asset in service, including freight, installation costs, site preparation costs, alterations, and professional fees are included in the capitalized value.

Interest expense on capital debt incurred during the construction or renovation of an asset are included in the capitalized value.

a) Depreciation - general
Rates and bases of depreciation applied to write-off the cost of property and equipment over their estimated lives are as follows:

Multi purpose facility	25 year straight line
Buildings	10 year straight line
Other assets	10 year straight line
Sidewalks, parks, and paving	10 year straight line
Vehicles	5 year straight line
Equipment	5 year straight line
Computer hardware and software	3 year straight line

b) Depreciation – sewer and water utility
Rates and bases of depreciation applied to write-off the cost of capital assets over their estimated lives are as follows:

Sewer systems	2%, declining balance
Water systems	2%, declining balance
Computer software	10%, declining balance
Equipment	10%, declining balance
Vehicles	30%, declining balance

c) Contributions in aid of construction
Infrastructure and other program grants and rebates related to capital asset purchases are recorded as contributions in aid of construction on the statement of financial position and are amortized to income through amortization using the same method and annual rates as the related assets are depreciated.

Management estimates
The presentation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reported period. Actual results could differ from those reported.

1. Summary of significant accounting policies (cont'd)

Reserves
The reserve funds are credited by specific charges against expenses or as a direct transfer from surplus.

Cash and cash equivalents
Cash and cash equivalents include cash on hand and balances on deposit with banks.

2. Leases, loans, and contributions receivable	2007	2006
CHANCES Inc., 5.48% capital lease, repayable in equal monthly instalments of $1,020 consisting of principal and interest.	**$ 99,269**	$ 105,872
Stratford Soccer Association, non-interest bearing, repayable in annual principal instalments of $10,000.	**30,000**	40,000
Capital contributions receivable	**211,471**	333,649
	$ 340,740	$ 479,521

3. Investments, at cost	2007	2006
Capital Area Recreation Inc.	**$ 385,000**	$ 385,000
Charlottetown Area Development Corporation (CADC), 50 common shares	**132,500**	132,500
	$ 517,500	$ 517,500

4. Bank indebtedness and short term borrowings

The Town has total authorized operating lines of credit of $750,000, all of which was unused at December 31, 2007, $2,000,000, of which $1,436,844 was unused at December 31, 2007, and $250,000, of which $250,000 was used at December 31, 2007. Also included in bank indebtedness and short term borrowings is a $500,000, 5.35% Metro Credit Union Limited loan maturing in January 2008. Bank indebtedness consists of:

	2007	2006
Bank Indebtedness	**$ (885,736)**	$ (1,576,480)
Outstanding cheques	**(2,564)**	(615,592)
Outstanding deposits	**1,826**	2,295
Metro Credit Union Limited loan	**(500,000)**	(500,000)
	$ (1,386,474)	$ (2,689,777)

5. Deferred revenue

During the year the Town was allocated $237,096 (2006 - $177,822) under the New Deal Gas Tax Funding for Incorporated Communities agreement. Total proceeds of $237,229 received by the Town as at December 31, 2007 is comprised of $237,096 plus interest of $133. The Town must use their allocation of the New Deal Gas Tax funds for eligible infrastructure and capacity building projects as outlined in the agreement dated November 22, 2005.

	2007	2006
Deferred, beginning of year	**$ 88,911**	$ 177,822
Received	**237,229**	177,822
Spent	**(265,195)**	(266,733)
Deferred, end of year	**$ 60,945**	$ 88,911

Under the Agreement on the Transfer of Federal Gas Tax Revenues through the New Deal for Cities and Communities, the Town has received revenues which are restricted for expenditure on eligible projects. During the year, $265,195 was spent on eligible projects. The Town has prepared, and the governmental regulating body has accepted, a Capital Investment Plan which details determined expenditures.

6. Employee benefits payable

The liability of $41,406 (2006 - $52,779) has been accrued for future employee benefits for sick leave and vacation pay.

7. Long term debt

	2007	2006
Town of Stratford		
5.25% Bank of Montreal loan payable in equal monthly instalments of $1,002 including interest, maturing in September 2011, amortized to September 2011.	**$ 40,769**	$ 50,396
4.67% Bank of Montreal loan payable in equal monthly instalments of $2,685 including interest, maturing in December 2017, amortized to December 2021.	**330,293**	345,744
5.20% Metro Credit Union Ltd. loan payable in equal monthly instalments of $701 including interest, maturing in January 2008, amortized to August 2023.	**88,182**	91,927
4.87% Bank of Montreal loan payable in equal monthly instalments of $13,186 including interest, maturing in February 2008, amortized to December 2022.	**1,682,452**	1,756,804
5.05% Bank of Montreal loan payable in equal monthly instalments of $21,150 including interest, maturing in March 2008, amortized to January 2024.	**3,201,083**	3,290,801

7. **Long term debt (cont'd)**	**2007**	2006
4.23% Bank of Montreal loan payable in equal monthly instalments of $7,662 including interest, maturing in February 2009, amortized to February 2014.	**$ 495,936**	$ 565,319
5.50% PEI Business Development loan, semi-annual payments of interest only, maturing in June 2008.	**132,500**	132,500
	5,971,215	6,233,491
Stratford Utility Corporation		
5.32% Bank of Montreal loan payable in equal monthly instalments of $5,225 including interest, maturing in April 2016.	**421,402**	460,441
4.73% Bank of Montreal loan payable in equal monthly instalments of $2,582 including interest, maturing in November 2016.	**224,510**	244,893
6.23% National Bank loan payable in equal monthly instalments of $6,235 including interest, maturing in June 2008, amortized to June 2023.	**742,267**	769,896
7.41% National Bank loan payable in equal monthly instalments of $2,870 including interest, maturing in December 2009.	**63,980**	92,515
4.90% Metro Credit Union Limited loan payable in equal monthly instalments of $4,033 including interest, maturing in July 2011, amortized to July 2020.	**452,541**	478,207
4.67% Bank of Montreal loan payable in equal monthly instalments of $3,249 including interest, maturing in November 2015, amortized to November 2020.	**377,122**	398,393
4.73% Bank of Montreal loan payable in equal monthly instalments of $2,847 including interest, maturing in November 2016.	**247,536**	270,000
4.51% Royal Bank loan payable in equal monthly instalments of $2,896 including interest, maturing in December 2007, amortized to December 2022.	**377,004**	394,419
4.88% Bank of Montreal loan payable in equal monthly instalments of $1,073 including interest, maturing in March 2017, amortized to March 2022.	**131,787**	137,756
5.20% Metro Credit Union Limited loan payable in equal monthly instalments of $550 including interest, maturing in January 2008.	**560**	6,956
4.97% Bank of Montreal loan payable in equal monthly instalments of $3,423 including interest, maturing in November 2014, amortized to October 2024.	**467,804**	485,191

7. **Long term debt (cont'd)**	**2007**	2006
4.64% Bank of Montreal loan payable in equal monthly instalments of $3,219 including interest, maturing in December 2008, amortized to November 2023.	**$ 434,144**	$ 452,192
4.72% Bank of Montreal loan payable in equal monthly instalments of $4,762 including interest, maturing in December 2015, amortized to December 2025.	**691,161**	715,982
4.72% Pacific & Western Bank of Canada loan payable in equal monthly instalments of $4,519 including interest, maturing in March 2017, amortized to March 2027.	**683,117**	-
5.15% Royal Bank loan payable in equal monthly instalments of $6,830 including interest, maturing in December 2018, amortized to December 2028.	**1,033,908**	-
	6,348,843	4,906,841
Stratford Business Park Corporation Inc.		
5.00% mortgage payable in equal monthly instalments of $4,011 including interest, maturing in June 2011.	**154,652**	193,939
Repaid during the year.	**-**	152,532
	154,652	346,471
	$ 12,474,710	$ 11,486,803

As security for the loans, the Town has provided a first charge on specific equipment and a first mortgage on specific property.

Debt due on demand has extended repayment terms as disclosed above. For these loans the Town has assumed the bank will not demand payment in the current year. Therefore, based on current repayment amounts, principal repayments in each of the next five years are due as follows:

	General	Utility	Business Park	**Total**
2008	$ 435,764	$ 331,968	$ 41,385	**$ 809,117**
2009	330,017	350,179	43,502	**723,698**
2010	344,231	334,121	45,728	**724,080**
2011	358,425	350,501	23,773	**732,699**
2012	367,286	367,913	-	**735,199**
	$ 1,835,723	$ 1,734,682	$ 154,388	**$ 3,724,793**

8. Tangible capital assets

				2007	2006
	Cost	Grants and Contributions	Accumulated Depreciation	**Net Book Value**	Net Book Value
Land	$ 987,922	$ -	$ -	**$ 987,922**	$ 985,726
Buildings	664,427	(50,379)	(296,186)	**317,862**	326,102
Multipurpose facility	6,016,119	(743,300)	(948,480)	**4,324,339**	4,530,214
Sidewalks, parks and paving	1,749,032	(545,340)	(930,078)	**273,614**	317,107
Equipment	600,164	-	(519,132)	**81,032**	70,568
Computer equipment	178,871	-	(122,728)	**56,143**	20,515
Vehicles	124,095	-	(105,217)	**18,878**	39,799
Other	1,064,512	(334,499)	(663,854)	**66,159**	88,369
Sewer systems	14,891,572	-	(2,262,728)	**12,628,844**	11,459,672
Water systems	6,756,053	-	(500,366)	**6,255,687**	5,497,121
	$ 33,032,767	$ (1,673,518)	$ (6,348,769)	**$ 25,010,480**	$ 23,335,193

9. Contributions in aid of construction

			2007	2006
	Cost	Accumulated Amortization	**Net Book Value**	Net Book Value
Federal grants	$ 6,789,894	$ 429,559	**$ 6,360,335**	$ 5,293,719
Provincial grants	6,436,033	464,438	**5,971,595**	5,301,720
	$ 13,225,927	$ 893,997	**$ 12,331,930**	$ 10,595,439

10. Reserve funds

	2007	2006
Balance, beginning of year	**$ 304,908**	$ 276,778
Allocations to reserves	**299,503**	75,741
Current year reserves		
Expensed	**158,500**	2,512
Spent	**(36,001)**	(50,123)
Balance, end of year	**$ 726,910**	$ 304,908
Comprising of:		
Soccer complex	**$ 150,000**	$ -
Dedication fees	**31,608**	31,608
Election	**8,500**	-
Utility capital contribution	**50,078**	86,079
Town capital project	**199,003**	-
Utility developers' connection	**287,721**	187,221
	$ 726,910	$ 304,908

11. Robert L. Cotton Memorial Park

During 1998, the Town received from the Province of Prince Edward Island, for a nominal fee of $1, the land and buildings currently known as the Robert L. Cotton Memorial Park. The purchase agreement with the Province stipulates that no income can be generated from this property and the property cannot be sold in part or as a whole. The property must be returned to the Province for the same nominal fee of $1 should the Town no longer desire to own the property.

12. External restrictions

The Town has agreements with external parties that stipulate the purpose for which certain funds can be used. The subdivision dedication fees received totalling $31,608 (2006 - $31,608) are to be used only for parkland development and are shown in reserves.

13. Commitments

As part of an agreement dated November 28, 2002 the Town agreed to provide fixed capital funding to Capital Area Recreation Inc. (CARI) for the construction of an aquatic facility. As part of the agreement CARI shall submit an annual business plan and budget for approval by the Town relating to the Town's recreation programs to include scheduling, rates and subsidies. As part of the agreement the Town can appoint a member to the Board of Directors of CARI.

The Town has made a commitment to CARI to fund 8% of the aquatic facility's operational shortfall to a maximum of $3,000 per year as well as contributing 8% to the capital replacement sinking fund to a maximum of $6,582 per year, adjusted for inflation.

The Town has also committed to assist the PEI Soccer Association in the construction of an indoor soccer facility by providing them with four acres of serviced land in the Stratford Business Park and a rebate of the municipal portion of the property tax on the facility for the first five years. The Town has committed $150,000 to aid in construction and has transferred this amount to a reserve in the current year to fund this commitment.

14. Financial instruments

The Town's financial instruments consist of cash, receivables, investments, bank indebtedness, payables and accruals, deferred revenue and long-term debt. Unless otherwise noted, it is management's opinion that the Town is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair value of these financial instruments approximates their carrying values, unless otherwise noted.

15. Budget

The budget figures have not been audited and have been included on the financial statements for comparative purposes only.

16. Comparative figures

Certain of the figures on the 2006 financial statements have been reclassified to conform to the 2007 financial statement presentation.

Town of Stratford
General account
Schedule of financial activities

Year ended December 31	Budget	**2007**	2006
Revenue			
Real property tax – Town levy, net	$ 2,898,700	**$ 2,938,881**	$ 2,763,118
Rental	237,900	**245,215**	240,509
Utility Corporation wage allocation	258,400	**258,400**	238,711
Police fines	50,000	**46,858**	47,654
Development permits	30,000	**60,156**	45,178
Miscellaneous	1,000	**12,578**	9,284
Interest	7,000	**13,858**	9,222
Equalization grant	17,400	**17,423**	17,445
Recreation programs	12,000	**9,343**	11,870
Fire rated water	-	**223**	9,800
Seniors Complex wage allocation	9,000	**9,000**	7,500
Events	2,000	**2,500**	2,551
Field maintenance levy	3,500	**4,832**	3,580
Animal control	3,000	**4,225**	3,665
	3,529,900	**3,623,492**	3,410,087
Expenditures			
Depreciation	390,000	**403,954**	395,467
Finance and administration (page 16)	734,700	**705,749**	654,125
General government (page 17)	1,188,500	**991,495**	1,000,234
Planning (page 18)	201,700	**205,555**	227,373
Public works (page 19)	601,700	**577,230**	556,402
Recreation (page 20)	413,200	**540,506**	358,417
	3,529,800	**3,424,489**	3,192,018
Excess revenue over expenditures	$ 100	**199,003**	218,069
Transfer to town capital project reserve fund		**(199,003)**	-
Change in general account fund balance		**$ -**	$ 218,069

Town of Stratford
General account
Schedule of expenditures

Year ended December 31	Budget	**2007**	2006
Finance and administration			
Advertising	$ 11,000	**$ 10,662**	$ 10,383
Bank charges and interest	17,000	**15,797**	16,511
Community group support	2,000	**81**	-
Computer support services	22,000	**17,761**	10,275
Fees and journals	3,700	**3,059**	2,722
Insurance	55,000	**51,643**	47,779
Interest on long term debt	323,000	**313,628**	315,553
Leased equipment	7,700	**7,332**	6,390
Office supplies	25,000	**26,933**	25,265
Postage and courier	5,000	**3,168**	4,432
Professional fees	12,000	**8,295**	10,916
Property taxes	24,000	**25,011**	20,279
Property tax rebates	12,000	**12,359**	11,751
Salaries and benefits	174,400	**171,089**	140,523
Staff development and travel	6,900	**5,480**	2,864
Telephone and fax	23,000	**25,919**	20,351
Workers compensation	11,000	**7,532**	8,131
	$ 734,700	**$ 705,749**	$ 654,125

Town of Stratford
General account
Schedule of expenditures

Year ended December 31	Budget	**2007**	2006
General government			
Animal control	$ 23,500	**$ 23,364**	$ 22,702
Committee expenses	19,500	**18,512**	17,609
Contingency fund	64,000	**-**	6,923
Donations and gifts	10,000	**11,170**	12,558
Dues - Federations of PEI and Canadian Municipalities	10,000	**10,157**	8,208
Economic development	25,000	**23,199**	13,380
Election	8,500	**8,500**	5,541
Fire protection	151,900	**151,850**	147,900
Mayor and council expenses			
Council honorariums	56,100	**48,670**	43,171
Discretionary fund	4,000	**3,187**	3,319
Council development and travel	25,000	**37,079**	29,115
RCMP contract	478,300	**352,522**	403,114
RCMP office lease	8,800	**8,800**	8,800
Professional fees			
Consulting	25,000	**33,045**	6,628
Legal	15,000	**13,641**	29,914
Promotional expenditures	9,000	**19,826**	19,869
Salaries and benefits	127,900	**111,684**	111,962
Staff development and travel	7,500	**4,928**	7,904
Staff EAP and incentives	9,500	**5,452**	4,253
Street lighting	110,000	**105,909**	97,364
	$ 1,188,500	**$ 991,495**	$ 1,000,234

Town of Stratford
General account
Schedule of expenditures

Year ended December 31	Budget	**2007**	2006
Planning			
Administrative expenses	$ 4,500	**$ 1,642**	$ 3,649
Heritage	2,000	**490**	-
Newsletter	9,500	**12,784**	9,059
Professional fees	15,000	**5,967**	65,208
Salaries and benefits	162,900	**175,516**	144,248
Staff development and travel	7,800	**9,156**	5,209
	$ 201,700	**$ 205,555**	$ 227,373

Town of Stratford
General account
Schedule of expenditures

Year ended December 31	Budget	**2007**	2006
Public works			
Beautification plan	$ 10,000	**$ 7,171**	$ 8,735
Buildings maintenance	114,000	**108,741**	133,280
Electricity	62,000	**56,778**	46,997
Fuel	12,000	**14,174**	10,244
Grass cutting	14,000	**22,091**	25,174
Professional fees	4,000	**-**	-
Salaries and benefits	312,800	**304,180**	280,982
Sewer charges	10,200	**8,385**	8,004
Sidewalk maintenance	3,000	**2,005**	976
Signage	2,200	**2,138**	1,863
Small tools	3,000	**2,629**	2,631
Snow removal	28,500	**25,940**	16,242
Staff development and travel	4,000	**3,662**	2,775
Truck operating	22,000	**19,336**	18,499
	$ 601,700	**$ 577,230**	$ 556,402

Town of Stratford
General account
Schedule of expenditures

Year ended December 31	Budget	**2007**	2006
Recreation			
Arts and culture	$ 5,000	**$ 90**	$ -
Events	20,000	**15,962**	16,555
Grants and agreements			
CARI operating	16,000	**15,000**	15,000
Glen Stewart playground	20,000	**20,000**	15,000
Indoor soccer complex	-	**150,000**	-
Pownal rink	30,000	**30,000**	30,000
School levy	700	**700**	-
Maintenance			
Playground	11,000	**11,542**	11,103
Sports fields	19,000	**15,076**	14,795
Trails	5,000	**7,981**	5,949
Professional fees	3,000	**3,665**	4,454
Programs	12,000	**8,000**	9,732
Promotion	1,000	**1,620**	240
Rink operations	1,000	**723**	1,856
Salaries and benefits	262,500	**254,762**	223,351
Staff development and travel	7,000	**5,385**	10,382
	$ 413,200	**$ 540,506**	$ 358,417

Town of Stratford
Utility
Schedule of financial activities

Year ended December 31	Budget	**2007**	2006
Revenue			
Unmetered sales	$ 1,060,400	**$ 1,093,714**	$ 981,063
Late penalty charges	20,000	**19,843**	37,679
Frontage charges	58,100	**61,707**	53,397
Metered sales	69,500	**84,930**	67,514
Miscellaneous	-	**135**	1,393
Connection fees	4,600	**10,360**	7,680
Water supply capital contribution	-	**100,500**	75,741
Interest	-	**7,652**	4,081
	1,212,600	**1,378,841**	1,228,548
Expenditures			
Consulting	12,000	**14,130**	4,201
Contingency	20,000	**2,137**	284
Depreciation	125,000	**136,883**	125,937
Doubtful accounts	-	**-**	27,233
Electricity	85,000	**87,329**	72,945
Honorariums	500	**500**	500
Insurance	13,500	**12,526**	11,491
Interest and bank charges	55,000	**63,586**	52,052
Interest on long term debt	311,000	**290,693**	300,205
Office	10,000	**9,952**	10,982
Postage	7,500	**6,848**	6,737
Professional fees	30,000	**11,568**	17,708
Property taxes	1,100	**1,895**	1,126
Rent	33,600	**33,600**	33,600
Repairs and maintenance			
Sewer	38,300	**49,702**	33,894
Water	35,000	**24,614**	29,256
Snow removal	3,500	**2,220**	3,131
Telephone	10,700	**10,166**	7,659
Tools and equipment	3,000	**2,868**	2,664
Travel	9,500	**9,034**	5,801
Wages and employee benefits	258,500	**252,944**	238,711
Workers compensation	8,500	**7,793**	7,676
Vehicle	6,500	**7,332**	5,656
	1,077,700	**1,038,320**	999,449
Excess revenue over expenditures	$ 134,900	**340,521**	229,099
Transfer to utility capital reserve		**(100,500)**	(75,741)
Change in utility fund balance		**$ 240,021**	$ 153,358

Town of Stratford
Business Park
Schedule of financial activities

Year ended December 31	2007	2006
Lot sales	$ 98,500	$ -
Cost of sales	67,440	-
Gross profit	31,060	-
Expenditures		
Annual fee	30	30
Interest and bank charges	14,494	10,278
Interest on long term debt	13,159	19,568
Professional fees	3,064	1,923
Property taxes	2,468	2,528
Repairs and maintenance	7,106	3,386
	40,321	37,713
Excess expenditures over revenues	$ (9,261)	$ (37,713)